

# ALLIANCE

Safety Equipment

## COMPANY PROFILE 2020



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## OUR COMPANY

Alliance Safety Equipment Pty Ltd was established in 2007 and is a Townsville & Mount Isa based family owned company specialising in Sales, Service and Hire of Confined Space & Gas Detection Equipment, Height Safety Equipment, Rescue Equipment, Lockout & Tagout and Personal Protective Equipment.

We provide our clients with the supply, hire and maintenance of certified safety products as well as the technical assistance and support required to maintain a safe and compliant workplace. Our aim is to provide you with a tailored solution to meet your safety requirements.

Our showrooms located in both Townsville and Mount Isa have interactive product displays whereby our experienced staff can demonstrate the fitting, practical application and use of a range of products.





## **SALES**

Alliance Safety Equipment has established supply chain pathways with hundreds of world leading manufacturers and suppliers, building on our strength and capacity to deliver tailored solutions to clients.

With our diverse range of supply chain pathways, we have the ability to assist clients with procuring a variety of products for one off or repeated purchases.

By working closely with our clients and analysing their purchasing trends, Alliance Safety ensures that we maintain stock holdings in both of our branches specific to client needs. This guarantees that we have the capability to rapidly respond to product demand as and when required.

## **SERVICE**

Alliance Safety Equipment Pty Ltd is an Authorised service and repair agent for a number of leading brands including:

- Dräger
- 3M and DBI/Sala
- Honeywell B/W
- Ikar
- MSA
- Wall Mount Alcolizer

Alliance Safety Equipment is committed to providing the highest quality workmanship and service to our clients and we maintain up-to-date training by each manufacturer to retain our certifications and to learn about the latest products and service procedures. Our Workshop responsibly deals with Occupational Health & Safety and Environmental issues and will at no time threaten our professional standing or our respected client's reputation by conducting unsafe or environmentally damaging activities.

Alliance Safety Equipment holds competencies in height safety equipment inspections in accordance with AS/NZS 1891.4:2009.

All service work is conducted in our workshop located in Townsville.

## **HIRE**

Alliance Safety Equipment Pty Ltd has over twelve years' experience in the short and long term hire of gas detectors, confined space entry, height safety and rescue equipment.




Alliance Safety Equipment offers an alternative way for clients to achieve a safe and compliant workplace for their employees. This type of equipment has been traditionally difficult to maintain and with the ongoing requirement for calibrations, and re-certification, maintenance of this equipment can cause continuous causes disruptions to the workplace when items are out of service. Alliance Safety Equipment has a streamlined, one for one instrument exchange service for all of our hire and lease clients.

This one-for-one exchange service eliminates the requirement to send instruments away, wait for repair parts, or any other service related issues that may have been experienced in the past.

The Hire Service is based in Townsville and is also available in Mount Isa by prior arrangement.

Equipment available for hire includes:






- Gas Detectors with Confined Space Entry Kits and Docking Systems
- Breathing Apparatus, Long Line Systems and Escape Sets
- Blowers and Extractors
- Height Safety Equipment - Including Harnesses, Lanyards and Temporary Anchor Points
- Self Retracting Lifelines and Retrieval Winches
- Tripods
- Rescue Stretchers
- Post Fall Rescue Equipment

PICTURE	ITEM CODE	PRODUCT DETAILS
<b>Gas Detection Instruments</b>		
	X-am 2000 X-am 2500	Draeger X-am 2000/2500 Confined Space Entry Kit – 4 Sensor Instrument (Cat Ex, Oxygen, Hydrogen Sulphide, Carbon Monoxide).
	X-am 5000	Draeger X-am 5000 Confined Space Entry Kit – Custom Setup of 5 Sensors (Cat Ex and 4 electro chemicals. Available sensors Oxygen, Hydrogen Sulphide, Ammonia, Chlorine, Sulphur Dioxide, Hydrogen Cyanide, Nitrogen Dioxide.
	X-am 5600	Draeger X-am 5600 Confined Space Entry Kit – 4 Sensor Instrument (Cat Ex, Oxygen, Hydrogen Sulphide, Carbon Monoxide).






Breathing Apparatus		
	Draeger Pas Airpac One	Draeger Pas Airpac One 50m reel and 2 x 9L, 200 bar cylinders. Pas Colt hip mounted unit with 2L, 200 bar cylinder. Low pressure warning whistle.
	Draeger PA91 Breathing Apparatus	Draeger PA91 Breathing Apparatus 1 x 9L 200 bar cylinder, provides breathing air for up to 45 minutes
	Draeger Escape Set CF10	Draeger Escape Set CF10 Provides breathing air for 10 minutes
Blowers & Extraction Fans		
	9516-16AU	16" Steel 240v Compaxial Blowers



## Height Safety Equipment

	7605061	EZ-Line 18m – Retractable Horizontal Lifeline
	3400-UK	Spanset 18m Temporary Web Horizontal Safety Line
	AP145C	SPYDA Temporary Roof Anchor 15kN Rated with Screw Kit (Clamp Kit available on request)
	2104700	Beam Glyder Adjustable to 3.125cm beam Thickness 8.75cm to 35cm Wide Beam
	E522-SB1	Spreader Bar

	E823	Bosuns Chair 1.2 metres
	1900-0005	Roof Workers Kit including harness, 1.0m lanyard, 20m rope, rope grab, tie off adapt, storage bag
	320S-0018 320M-0018 320L-0018	Delta Riggers Harness Available in Small, Medium & Large
	Z60180934E	Twin Tail Lanyard 1.8 metres
	Z51200934	Single Tail Lanyard 2.0 metres



	E849-010 E849-015 E849-020	Tie Off Adaptors Available in 1.0 metres, 1.5 metres and 2.0 metres
<b>Self Retracting Lifelines and Retrieval Winches</b>		
	8102001	Fall Arrest Block with SRL – Winch 18m
	3504452	Self Retracting Lifeline 15 metres
	3400101	Self Retracting Lifeline 15 metres
<b>Tripods</b>		
	8000000	Tripod 2.13 metres, 7”

Rescue Stretchers		
	SK200-OR	Sked Rescue Stretcher Dynamed
Post Fall Rescue Equipment		
	Gotcha-Kit-0	Gotcha 50 Post Fall Rescue Kit – Up to 17 metres

## RESPIRATOR FIT TESTING

Alliance Safety Equipment offers a comprehensive quantitative respirator fit testing service and respirator user training. All Alliance Safety Equipment staff providing respirator fit testing have participated in FaceFit Testing Training provided by a Draeger Authorised Trainer.

Our trained staff will review how to correctly don, inspect and adjust your respirator. We will also explain the purpose of the test, how the equipment works and what is expected of the test subject during the testing procedure. During the fit testing process, the employee performs exercises that simulate workplace movements. A complete fit test takes approximately 15 minutes.



Our goal when providing a fit testing service is not merely to comply with the regulations but to ensure the respiratory protection supplied to your employees truly fits and is being worn properly. The PortaCount provides us with a fit test rating and the required printed and electronic documentation.



**NOBLES**  
YOUR TRUSTED LIFTING  
& RIGGING SPECIALISTS

*Nobles is Australia's leading specialist provider of lifting & rigging equipment, technical services and engineering design for complete solutions to your heaviest and most complex lifting requirements.*

**WEBSITE:** <https://www.nobles.com.au/>

**Nobles product offering includes:**

- Wire rope, strand & termination
- Wire rope, synthetic & chain slings
- Lifting, general purpose & mooring chain
- Lifting & rigging components, hardware & accessories
- Hoisting & winching equipment
- Load restraint & vehicle recovery devices
- Electronic load measuring systems
- Blocks, swivels & materials handling equipment

## Round Slings



## Bow Shackles



## Rigmate Lever Hoist



## Rigmate Chain Block



## Pewag Chain Slings



## Pewag PLAW Bolt on Load Rings



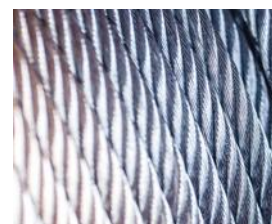
## Pewag Weld on Load Rings



## Ratchet Straps



## Franna Wire Rope





*AWS is a specialist import, wholesale, sales and marketing company based in Sydney, Australia. With a dedicated network of distributors that spans Australia and New Zealand, AWS has built a unique channel to market for thousands of personal safety products.*

**WEBSITE:** <https://www.awsi.com.au/>

**AWS product offering includes:**

### **The 3M Speedglas Brand & Products**

AWS is the sole agent for 3M's Speedglas™ Welding Safety brand in Australia and New Zealand (ANZ). The Speedglas range of products are imported from Sweden.

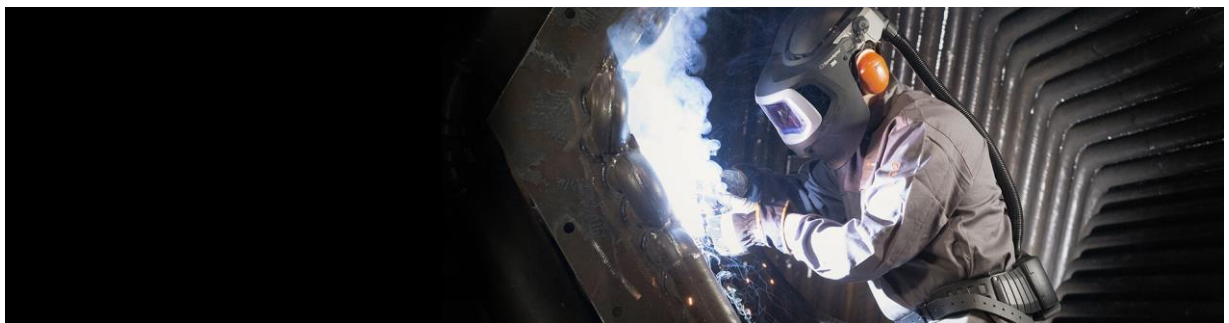
### **Ejendals' Tegera Welding Gloves & J alas Welding Boots**

With over six decades dedicated to the design and manufacture of TEGERA welding gloves and JALAS welding boots, the Ejendals company from Leksand Sweden has become one of the most trusted glove & boot brands within the industry.

The TEGERA range of welding gloves and JALAS welding boots protect hands and feet in every possible welding situation. Explore Ejendals TEGERA [Welding Gloves & Gauntlets](#) and [J alas Welding Boots](#).

### **Other Brands & Products**

AWS also provides wholesale services to a number of international brands and products ranging from breathing air filtration to portable freezing equipment. The range of products is extensive enough to meet the needs of almost any industry, and all of products are held to the highest standards of quality to ensure complete client satisfaction.



## BRADY/SETON



Brady identifies and protects products, people, and premises with high performance labels, industrial label printers, software, safety & facility identification, spill control, lockout tagout solutions and more.

**WEBSITE:** <http://www.bradyid.com.au/>

### First Aid Kits



### Rescue

### First Aid Supplies



### Customised Signs

### First Aid Rooms



### Padlocks



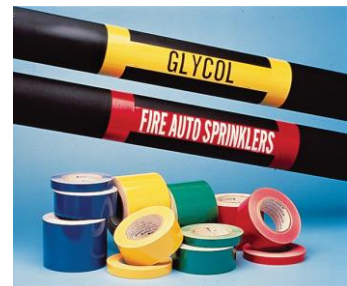
### Lockout



### Lockout Tags



### Pipe & Valve Marking



### Manifest Cabinets



### Placards



### Visual Warnings





**Fire Safety**



**Barriers**



**Eflare Beacons**



**Flashing Light**



**Traffic Cones**



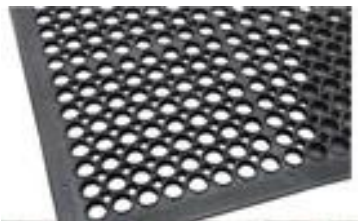
**Bollards**



**Speed Humps**



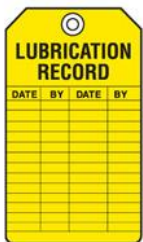
**Safety Mats**



**Safety Steps**



**Servicing Tags**



**Printers**



**Labelling Materials**



**DRAEGER**

# Dräger

*Dräger is an international leader in the fields of medical and safety technology. Since 1889 Dräger products protect, support and save lives.*

**WEBSITE:** [https://www.draeger.com/en\\_aunz/Home](https://www.draeger.com/en_aunz/Home)

## Alcohol Testing



## Drug Detection



## Diving Equipment



## Fixed Gas Systems



## Hazmat Suits



## Head & Eye Protection



## Portable Gas Detection



## Rescue & Escape Equipment



## Respiratory Protection



## Thermal Imaging



## Workshop Solutions



## DY-MARK



*For over 50 years Dy-Mark has continued to be a leading force in the innovative manufacture and distribution of top quality specialised marking paints and coatings.*

**WEBSITE:** <https://www.dymark.com.au/>

### **Dy-Mark product offering includes:**

- Marking Aerosol
- Inks and Dyes
- Stencilling Products
- Cleaners and Solvents
- Bulk paints
- Industrial Markers
- Protective and Decorative Coatings
- Industrial Packaging Products

### **Marking Products**

Dy-Mark's Marking range provides solutions for all marking needs through high quality products that offer consumers a professional finish for both permanent and temporary markings every time. The range provides quality results for all marking projects including Mine and Construction sites, Civil Works and Surveying operations, Car Parks, Factories, Commercial Buildings and Warehouses, Forests and Timber Yards, Plantations, Landscapes, Parklands, Recreation and Sports facilities.



Tools & Accessories



Stencilling



Inks & Dyes



Markers & Crayons



Bulk Paints



Aerosol Paints

## Cleaners and Lubricants

The Dy-Mark range of cleaners and lubricants provide surfaces/components with the cleaning and maintenance needed to fight against the harshest of elements or circumstances. The range provides quality solutions for a variety of needs including Manufacturing, Commercial, Warehouses, Councils, Defence, Mine & Construction sites, Transport and Logistics.



Bulk Cleaners



Aerosol Cleaners & Lubricants

## Protective and Decorative Coatings

Dy-Mark's Coating range offers high quality products that deliver constant protection for a wide range of surfaces from the harsh environmental effects of dirt, stains, corrosion and rust. The non-porous and flexible coating that these products provide is incredibly tough and extremely resistant to abrasion, impact and the damaging effects of water penetration; delivering long lasting results with every application. The range also provides premium adhesion properties and superior coverage that can be used on the smallest to largest of surfaces making it great for both DIY and industrial applications. The range provides quality solutions for all coating projects including Mine and Construction sites, Civil Works and Surveying operations, Factories, Commercial Buildings and Warehouses, Transport and Aviation, Residential DIY and Furniture, Parks, Gardens and Recreation areas.



Tools & Accessories



Anti-Slip Coatings



Surface Protection



Decorative Coatings





## HEIGHT SAFETY

*LINQ Height Safety Equipment is created for safety without compromise by using the highest quality materials engineered for comfort, performance, and a long life-span. With independent third party certification from SAI Global, showcased by the "5 Ticks" mark, LINQ far exceeds Australian safety standards for your peace of mind.*

**WEBSITE:** <https://au.linghs.com/>

### Harnesses



### Lanyards



### Tool Lanyards



### Ropes



### Rope Grabs



### Self Retracting Lanyards



### Confined Space Entry



### Roofers Kits



### Connectors



### Anchor Straps



### Temporary Anchors





# PELICAN



*Pelican Product continues to reign as the global leader in the design and manufacture of high performance cases, temperature controlled packaging solutions, advanced portable lighting systems and rugged gear for professionals and outdoor enthusiasts alike.*

**WEBSITE:** <https://www.pelicanstore.com.au/>

## Cases



## Coolers



## Drinkware



## Luggage



## Phone Cases



## Tablet and Laptop Cases



## Torches



# OLIVER BOOTS



*A proud tradition, founded in 1887. Oliver Footwear, Australia's leading Safety Footwear Manufacturer owes its origins to gold mining in the Victorian provincial city of Ballarat.*

**WEBSITE:** <https://www.oliver.com.au/>

## Gumboots



## Elastic Sided Boots



## Lace Up Boots



## Specialist Boots



## Zip Sided Boots



## Pull On Boots



## Women's Boots



## Slip On Shoes



## Lace Up Shoes



## Lace Up Jogger



## Laced In Zip



**WEBSITE:** <https://au.prattsafety.com/>

**Combination Units**



**Fixed Wall Mounted  
Eye Wash Units**



**Fixed Pedestal Mounted  
Eye Wash Units**



**Hand Held Drench**



**Portable Eye Wash  
Units**



**Dangerous Goods  
Storage Cabinets**



**Spill Kits**



**Gas Cages**



**Spill Containment**



## **PRO-CHOICE**



*Pro-Choice Gear has a rich history of manufacturing some of the best quality, most comprehensive and accessible Personal Protection Equipment ranges in the world.*

**WEBSITE:** <https://au.prochoicesafetygear.com/>

### **Protective Headwear**



### **Bump Caps**



### **Sun Hats**



### **Winter Hats**



### **Browguards**



### **Earplugs**



### **Earmuffs**



### **Safety Glasses**



### **Safety Goggles**



### **Eye Wear Accessories**



### **Half Masks**



### **Disposable Masks**



**Synthetic Dipped Gloves**



**Cut Resistant Gloves**



**Stockman's Gloves**



**Leather Gloves**



**Disposable Gloves**



**Chemical Resistant Gloves**



**Welding Gloves**



**PVC Gloves**



**Cotton Gloves**



**Welding Protection**



**Rainwear**



**Kneepads**



**Safety Vests**



**Aprons**



**Head Protection**





## Body Protection



## Hair Protection



## Sunscreen



## Lipbalm



## Safety Tags



## Barricade/Hazard Tapes



## Barriers



## Bunting



## Bollards



## Traffic Cones



## Lights



## Plastic Chain



## **THORZT**



Four athletes who understand the requirements of a hard-working body have contributed their unique set of skills, experience and passion by going a long way to finding the solution Dehydration in the Workplace.

**WEBSITE:** <https://au.thorzt.com/>

### **Powdered Concentrates**



### **Liquid Concentrates**



### **Icy Poles**



### **Coolers, Drink Bottles & Esky's**



### **Cooling Vests**



### **Cooling Ties**



### **Chill Towels**



### **Cooling Caps & Scarves**



### **Hydration Backpack**



## STANLEY



*STANLEY is a leading global manufacturer of hand tools, power tools and related accessories, and a flagship brand of the wider Stanley Black & Decker Corporation.*

**WEBSITE:** <https://www.stanleytools.com.au/>

Alliance Safety Equipment has access to the full range of Hand Tools, Power Tools and Storage Solutions for:

- Stanley
- Stanley Fatmax
- Sidchrome
- Black & Decker
- DeWalt



# WALK HOLDINGS



*WALK is a family business which has been operating for over 45 years in all aspects of the sewing industry. It is Australian owned and operated and incorporates three generations of knowledge and experience in the mining, engineering and construction industries.*

**WEBSITE:** <https://walkholdings.com.au/>

## **Canvas Tool Bags**



## **Duffle Bags**



## **PVC Tool Bags**



## **Custom Made Bags/Pouches**



## **Safety Flags**



## WORKIT



*Workit Workwear was originated by hard working people whose life experiences were all about Safety. With their desire to bring a product into the PPE Clothing market which was functional and affordable, Workit Workwear was born.*

**WEBSITE:** <https://www.workitworkwear.com.au/>

### Shirts



### Pants



### Shorts



### Women's



### Coveralls



### Cold & Wet Weather



### Socks







*We reduce the weight of power lines so they can carry more power to more people. Across the globe, 3M is inspiring innovation and igniting progress, all while contributing to true global sustainable development through environmental protection, corporate and social responsibility and economic progress.*

**WEBSITE:** <https://www.3m.com.au>

**Protective Headwear**



**Earplugs**



**Earmuffs**



**Safety Glasses**



**Safety Goggles**



**Half Masks**



**Respirator Accessories**



**Full Face Respirators**



**Disposable Masks**



**Harnesses**



**Lanyards**



**Tool Tethers**



# ALLIANCE

Safety Group



Safety.  
LET'S  
it make  
work.

CAPABILITY STATEMENT



**OUR APPROACH TO  
MEETING YOUR NEEDS IS  
SIMPLE, WE LISTEN AND  
WE COMMUNICATE**

## **SPECIALISING IN**

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- ★ Gas Detection Systems & Calibration Gas
- ★ Height Safety Equipment
- ★ Rescue Equipment
- ★ Spill Control
- ★ Lock Out & Tag Out
- ★ Personal Protective Equipment



## WHO WE ARE

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**FOR OVER 12 YEARS, ALLIANCE SAFETY EQUIPMENT HAS PROVIDED SAFETY SOLUTIONS IN THE NORTH QUEENSLAND REGION BY MAINTAINING STRONG RELATIONSHIPS, FLEXIBILITY AND CLIENT FOCUS THROUGH OUR PASSIONATE, PROFESSIONAL AND COMMITTED TEAM.**

Our team specialises in Sales, Service and Hire of Confined Space, Height Safety, Rescue Equipment, Spill Control, Lock Out & Tag Out and Personal Protective Equipment. Our growth and experience is evidence of the strong and successful relationships that we have built with our clients.

Our commitment to professionalism and responsive service to deliver tailored solutions is what sets us apart from the rest.

We have a passion for keeping people safe and helping clients to meet their requirements successfully, working in partnership with each client to enable safer working, together.

*"Alliance has always been able to deliver on the products I am after, and willing to go the extra mile if needed to help me out."* Origin Energy



## CAPABILITIES & DISCIPLINES

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Our goal at Alliance Safety Equipment is to enable people to be safe in the workplace and to assist you with the prevention of occupational disease and injuries. We partner with the best manufacturers and product specialists to supply quality safety products which are fit for purpose. Our specialty is the technical aspects of safety, which is provided through sales, service and hire of confined space entry, height safety and rescue equipment.

**Our approach to meeting your needs is simple, we listen, and we communicate.**

Alliance Safety Equipment Pty Ltd, trading as Alliance Safety Group is committed to assuming an active role within your safety environment with an emphasis on reducing the risk associated with confined space entry, working at heights and rescue.

In conjunction with your key site personnel, we will provide continued evaluation of product usage and suitability to support your efforts in achieving safety targets and cost saving initiatives.

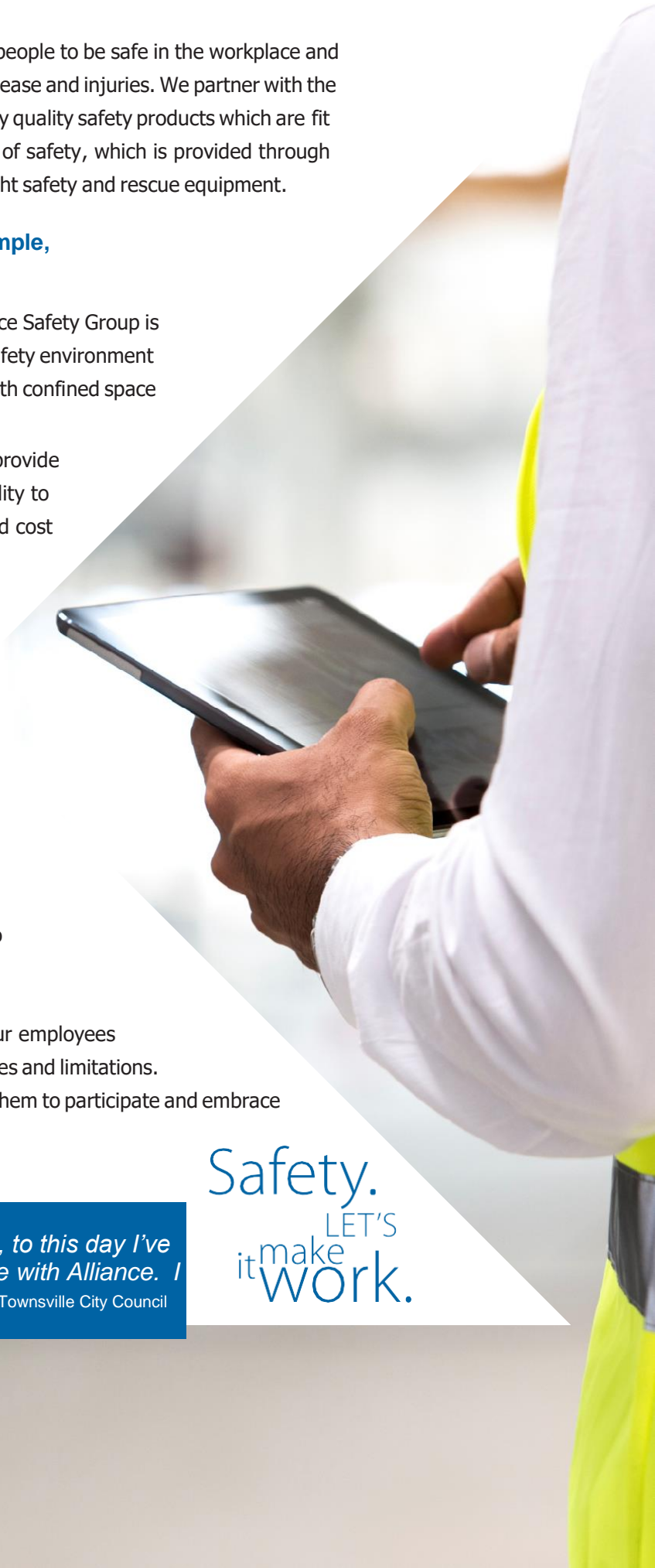
Ongoing consultation with your key site staff including superintendents and safety departments will ensure that issues are addressed effectively and improvements are achieved.

In conjunction with our manufacturers, we provide our clients with the supply, hire and service of certified safety products as well as the technical assistance and support they require to maintain a safe and compliant workplace.

Product usage demonstrations will ensure that your employees attain a suitable understanding of product capabilities and limitations. This type of engagement with your workers allows them to participate and embrace your improved safety culture.

*"Keep up the great service, to this day I've never had a bad experience with Alliance. I highly recommend them."* Townsville City Council

Safety.  
LET'S  
it make  
work.





## SUPPLY NETWORK

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Alliance Safety Group is exactly as our name implies, we are a part of an Alliance of the world's best product manufacturers. We stand by our manufacturers and in turn they are fully committed to supporting us and most importantly our clients. By aligning ourselves with market leading manufacturer's we gain the strength and capacity to successfully compete against multinational companies in our sector.





## EXPERIENCE

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Alliance safety equipment has been delivering tailored safety solutions to the North Queensland region for over 12 years. Our highly experienced team have delivered the following:

- ★ Redpath Mining - Personal protective equipment and other procurement items.
- ★ Monadelphous - Cleveland Bay Wastewater Treatment Plant Upgrade, gas detection and personal protective equipment.
- ★ James Cook University - Fixed gas systems and height safety equipment.
- ★ Townsville City Council & regional councils - Gas detection hire, sales and service, respiratory protective equipment and respirator fit testing.
- ★ Glencore - Height safety equipment, personal devices, Alcotest and gas detections sales and service.
- ★ Port of Townsville - First aid supplies and service for all onsite and offshore facilities.
- ★ Round Oak Minerals – Personal protective equipment and other procurement items.

## KEY PERSONNEL

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### MAARTEN ZUHORN

Managing Director

Tel: 0414 881 730

Email: [maarten@alliancesafety.com.au](mailto:maarten@alliancesafety.com.au)

Experience: 25+ years in business ownership, qualified in height safety inspection and certification, qualified gas and alcoliser service technician.

### MARSHA ZUHORN

Business Manager

Tel: 0437 477 258

Email: [marsha@alliancesafety.com.au](mailto:marsha@alliancesafety.com.au)

Experience: 20+ years in senior leadership, governance, quality systems, contract management and customer service.



### GRAEME WEBB

Service Manager

Tel: 0419 165 522

Email: [graeme@alliancesafety.com.au](mailto:graeme@alliancesafety.com.au)

Experience: 20+ years in management experience, qualified in height safety inspection and certification, qualified gas and alcoliser service technician.





## BRANCH DETAILS

### TOWNSVILLE BRANCH

49 Charters Towers Road

Hyde Park QLD 4812

Tel: (07) 4725 4448

Email: [admin@alliancesafety.com.au](mailto:admin@alliancesafety.com.au)

[www.alliancesafety.com.au](http://www.alliancesafety.com.au)



### MT ISA BRANCH

46 Barkly Highway

Mount Isa QLD 4825

Tel: (07) 4725 4448

Email: [admin@alliancesafety.com.au](mailto:admin@alliancesafety.com.au)

[www.alliancesafety.com.au](http://www.alliancesafety.com.au)